



## RETAIL RATES 2019



### STANDARD GROSS RATES

	15D / 14N	11D / 10N	9D / 8N	7D / 6N	5D / 4N
Balcony Stateroom	USD 11,685	USD 8,290	USD 6,790	USD 4,895	USD 3,395
Master Suite - Double	USD 14,606	USD 10,363	USD 8,488	USD 6,119	USD 4,244
Master Suite - Triple	USD 13,438	USD 9,534	USD 7,809	USD 5,629	USD 3,904
Charter - Maximum 16 pax	USD 177,612	USD 126,008	USD 103,208	USD 74,404	USD 51,604

These rates are valid all year round, with the exception of Peak season departures.



### PEAK SEASON GROSS RATES

	15D / 14N	11D / 10N	9D / 8N	7D / 6N	5D / 4N
Balcony Stateroom	USD 13,685	USD 9,690	USD 7,990	USD 5,695	USD 3,995
Master Suite - Double	USD 17,106	USD 12,113	USD 9,988	USD 7,119	USD 4,994
Master Suite - Triple	USD 15,738	USD 11,144	USD 9,189	USD 6,549	USD 4,594
Charter - Maximum 16 pax	USD 218,960	USD 155,040	USD 127,840	USD 91,120	USD 63,920

These rates apply to all departures between: Dec 21 - 27; Dec 27 - 31; Dec 31 - Jan 4, 2020.



### PROMOTIONAL GROSS RATES

	15D / 14N	11D / 10N	9D / 8N	7D / 6N	5D / 4N
Balcony Stateroom	USD 10,485	USD 7,440	USD 6,090	USD 4,395	USD 3,045
Master Suite - Double	USD 13,406	USD 9,513	USD 7,788	USD 5,619	USD 3,894
Master Suite - Triple	USD 12,238	USD 8,684	USD 7,109	USD 5,129	USD 3,554
Charter - Maximum 16 pax	USD 176,412	USD 125,158	USD 102,508	USD 73,904	USD 51,254

Promotional rates updated constantly online, or found in our agent site (log-in required).



## ! IMPORTANT NOTES

- All rates are in US Dollars per person.
- Single Supplement: 25% surcharge with a maximum of 2 single cabins per departure.
- Solo travelers are allowed to book a Balcony Stateroom (Twin) on sharing basis. The Stateroom will be shared with another traveler of the same gender.
- The Master Suite can be booked as a Triple; see rates above.
- The Master Suite can also be booked as a Cuadruple; in this event we will charge only the rate of a Balcony Stateroom for each passenger.
- Child discount: 20%. Only applicable for one child under 12 years of age travelling with two full paying passengers. Not applicable for last minutes.
- Children of all ages are accepted on board but parents are held fully responsible and liable for their children during the entire cruise.
- All rates are subject to change in the event of local tax increases or circumstances that are beyond our control.
- The cruise itinerary is subject to change at any time due to circumstances that are beyond our control.

## ✓ CRUISE INCLUDES

- Lodging on board in a cabin with private facilities
- All meals, water, coffee and tea; All excursions as mentioned in the itinerary (itinerary subject to change) with English speaking naturalist guide
- Shared shuttle transfer to Quito or Guayaquil airport. **\*only departure transfer** (included only if the Galapagos flight has been booked through us on our scheduled departure cruise dates)
- All transfers in Galapagos (airport-yacht-airport transfers are only guaranteed if the flight has been booked through us)
- Snorkeling gear (masks, flippers and snorkel).

## ✗ CRUISE DOES NOT INCLUDES

- Roundtrip flight to Galapagos Islands; Galapagos National Park entrance fee (USD 100 pp, subject to change); Transit Control Card (USD 20 pp, subject to change)
- Airport transfers in Galapagos (only included if the Galapagos flight has been booked through us on the scheduled cruise dates. \* If your arrival/departure is different than our scheduled cruise flights, the shuttle service is not included)
- Wetsuit rental; Soft and alcoholic drinks
- Tips
- Travel insurance and other items of personal nature.